

March 14, 2022

National Academy of Medicine
Action Collaborative on Decarbonizing the U.S. Health Sector

Re: Network Organization Application Form – Commitment Letter

Dear Evaluation Committee,

Ameresco, Inc. (NYSE:AMRC) is a leading cleantech integrator and renewable energy asset developer, owner and operator. Our comprehensive portfolio includes [energy efficiency](#), infrastructure upgrades, asset sustainability and [renewable energy solutions](#) delivered to clients throughout North America and Europe.

Our solutions range from upgrades to facility's [energy infrastructure](#) to the development, construction and operation of renewable energy plants combined with tailored [financial solutions](#). We work with customers on both sides of the meter to reduce operating expenses, upgrade and maintain facilities, stabilize energy costs, improve occupancy comfort levels, increase energy reliability and enhance the environment.

Leveraging budget neutral solutions — including [energy savings performance contracts](#) (ESPCs), [power purchase agreements](#) (PPAs) and off-balance sheet [Energy as a Service](#) (EaaS) contracts — we eliminate the financial barriers that traditionally hamper energy efficiency and renewable energy projects. Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, K-12 school districts, college campuses, healthcare institutions, airports, housing authorities, and commercial and industrial customers.

Our [Healthcare clients](#) partner with Ameresco to improve healthcare facility management by retrofitting existing healthcare facilities for greater efficiency, or by developing a comprehensive energy management system utilizing renewable energy sources. Hospital energy savings from Ameresco projects average 30% annually, money that can be used for facility upgrades, new equipment or additional staff.

We can own, maintain and operate hospital energy generation systems, then sell back power and steam, freeing healthcare facilities from the costs and risks associated with energy generation. We can also develop a phased implementation plan that guarantees energy flow to critical hospital systems.

Founded in 2000, Ameresco has over 60 regional offices located throughout the United States, Canada, the United Kingdom and Europe. With dedicated energy and business professionals with years of experience and strong commitment to customer satisfaction and service, Ameresco offers clients the resources needed to successfully plan, execute and even finance

the energy program that will create real, sustained economic and operating benefits to fulfill your unique requirements.

Founded on a mission to create value and provide energy efficient and renewable solutions to the organizations we serve, Ameresco is relentless in the pursuit of a sustainable future.

Respectfully,

Kathy Henderson

Kathy Henderson

National Business Development Manager – Healthcare

Ameresco, Inc.