



# Improving Clinical Quality and Affordability Through Rapid Cycle Design

Presented to: National Academy of Medicine  
Clinical Effectiveness Research Innovation Collaborative  
January 25, 2018

# Integrated Delivery and Finance System

\$18B Global  
Health Enterprise

80,000  
Employees



Leading Academic  
Medical Center

Integrated  
Delivery &  
Financing System

UPMC HEALTH  
SERVICES DIVISION

UPMC  
ENTERPRISES

UPMC INSURANCE  
SERVICES DIVISION

UPMC HEALTH  
INTERNATIONAL



## Health Services

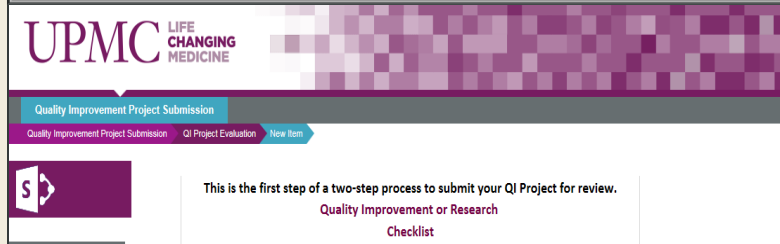
## Insurance Services

39 Academic, Community and Specialty Hospitals  
4,000+ Employed Physicians; 600+ Ambulatory Sites  
#14 Best Hospital; #9 Best Children's Hospital - *U.S. News*  
Partnership – University of Pittsburgh – #5 NIH Funding  
3<sup>rd</sup> Largest GME Program (1,750 Residents & Fellows)

3.4M Health Insurance Members  
Leading Market Share: Medicare, Medicaid & Children's  
Health, LTSS and Behavioral  
4 and 5 Star Medicare and Commercial Ratings NCQA  
#1 Member Satisfaction in PA – J.D. Power  
Multiple PCORI Awards

# Infrastructure to Support Implementing Care and Payment Transformation

## Quality Review Committee



**UPMC** Provider-Payer  
Transformation Steering Committee



**UPMC** Center for High-Value Health Care  
Value Based Pharmacy and Initiatives

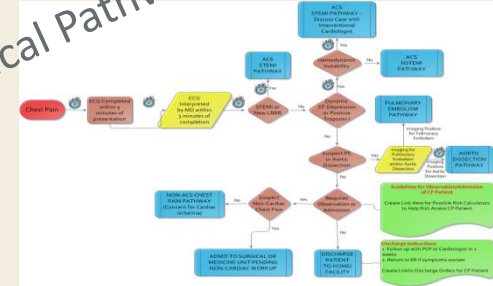


*DECREASE variation in population care*



*INCREASE variation in individual care*

# Clinical Pathways

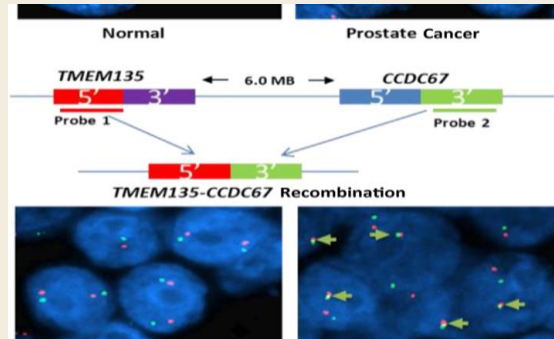


# Analytics & Machine Learning

*Targeted therapy (target severe disease and reduce unnecessary care)*

## Examples:

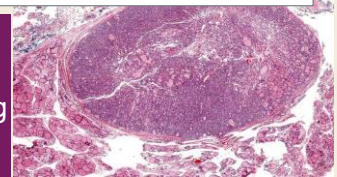
fusion genes identify  
aggressive prostate cancer



The New York Times

## *It's Not Cancer: Doctors Reclassify a Thyroid Tumor*

An international panel led by UPMC and Pitt strips a type of tumor of its 'cancer' title, saving patients from unnecessary and painful life-long treatment.



# ThyroSeq Nikiforov

**Commercial  
Products**

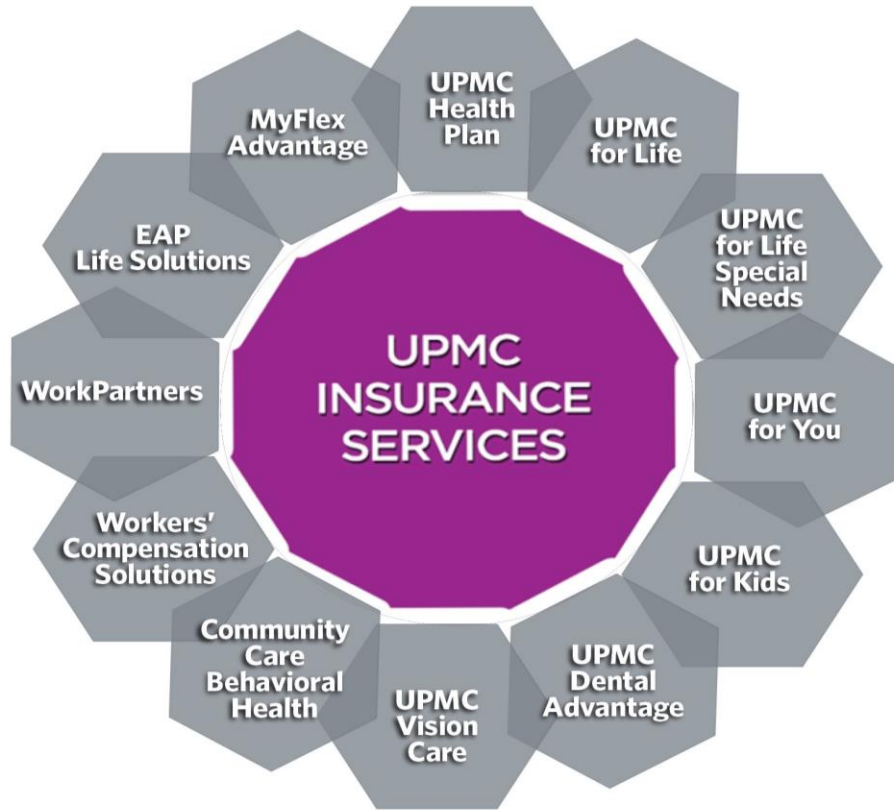
**Medicare  
Products**

**Medicaid  
Products**

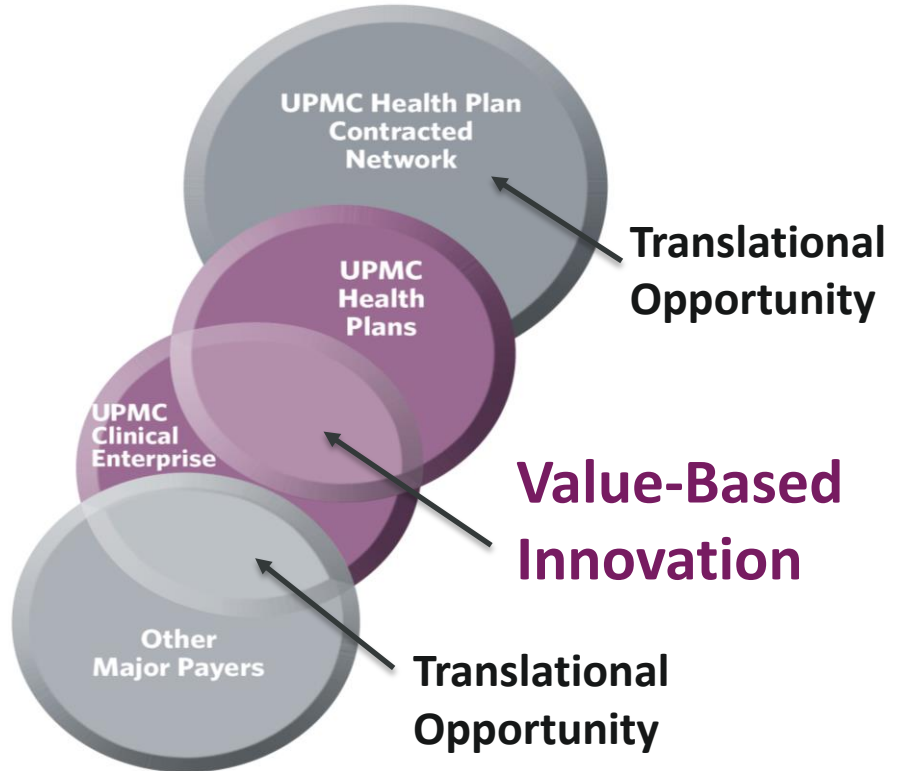
**Behavioral  
Products**

**Health &  
Disability**

**Ancillary  
Products**



**Large Network  
Anchored by UPMC**



# UPMC Center for High-Value Health Care

Promote and enhance visibility and innovation through **externally-funded research** that supports/leverages ongoing work across the Insurance Services Division

Broadly **disseminate findings** through an active agenda of publication and presentations to spotlight UPMC's unique IDFS value proposition



PCORI Awards

SAMHSA

RWJ

NIH -  
Collaboration  
Grants

# Business Innovation, Learning, and Dissemination (BuILD) Framework – Rapid Learning Infrastructure



Support **Business Innovation, Learning and Dissemination (BuILD)** through a collaborative rapid cycle evaluation and learning process

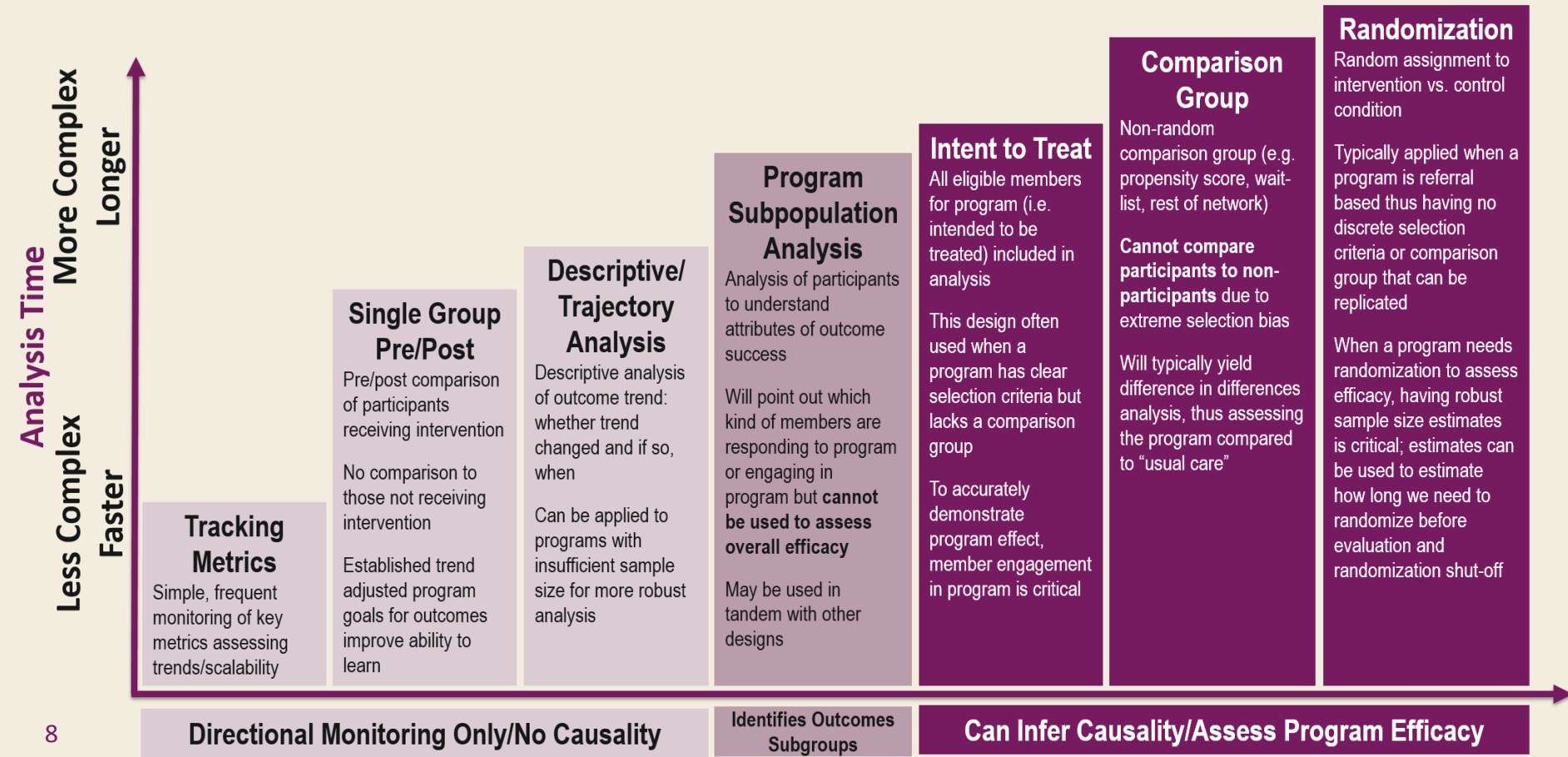
Iterative rapid cycle evaluation and learning approach to reduce cycle time

Optimizing key outcome drivers enables programs to become more effective, more quickly and for learnings to be rapidly shared with other program teams as appropriate

Supports provider-payer transformation teams with design and evaluation and implementation strategies



# Program Evaluation Design Options (Conducted Singularly or in Combination)





# Provider-Payer Transformation Teams

Primary Care Transformation	Specialist Care Transformation	Post-Acute Care Transformation	Supportive/Palliative Transformation
<ol style="list-style-type: none"> <li>1. Create team based primary care</li> <li>2. Develop new primary payment models</li> <li>3. Align primary care with full ambulatory continuum</li> </ol>	<ol style="list-style-type: none"> <li>1. Refine protocol based care</li> <li>2. Reduce unnecessary practice variations</li> <li>3. Ensure appropriate utilization</li> <li>4. Enhance shared decision support</li> <li>5. Improve specialty-primary care coordination</li> <li>6. Create specialty medical homes</li> </ol>	<ol style="list-style-type: none"> <li>1. Develop innovative home and community based treatment capacity</li> <li>2. Optimize coordination of post-acute care services</li> <li>3. Enhance patient and family education, outreach and support</li> </ol>	<ol style="list-style-type: none"> <li>1. Improve quality of life for terminally ill</li> <li>2. Enhance in-home and other “hospice-type” services</li> <li>3. Enhance ambulatory-based education and support</li> </ol>
<p><b>Key Metrics</b></p> <ul style="list-style-type: none"> <li>▪ Post-acute Follow-up Rates ↑</li> <li>▪ Unplanned Care Rates ↓</li> <li>▪ Surgery Rates ↓</li> <li>▪ Readmission Rates ↓ <ul style="list-style-type: none"> <li>– ASC Rate</li> <li>– ER Presentation Post-Acute</li> <li>– CMS Stars (all cause)</li> </ul> </li> <li>▪ Enhance Patient Health Behavior</li> <li>▪ Patient/Family Satisfaction ↑</li> </ul>	<p><b>Key Metrics</b></p> <ul style="list-style-type: none"> <li>▪ PCP : Specialist Ratio</li> <li>▪ Post-acute Follow-up Rates ↑</li> <li>▪ Unplanned Care Rates ↓</li> <li>▪ Surgery Rates ↓</li> <li>▪ Readmission Rates ↓ <ul style="list-style-type: none"> <li>– ASC Rate</li> <li>– ER Presentation Post-Acute</li> <li>– CMS Stars (all cause)</li> </ul> </li> <li>▪ Patient/Family Satisfaction ↑</li> </ul>	<p><b>Key Metrics</b></p> <ul style="list-style-type: none"> <li>▪ Post-acute Follow-up Rates ↑</li> <li>▪ Readmission Rates ↓ <ul style="list-style-type: none"> <li>– ASC Rate</li> <li>– ER Presentation Post-Acute</li> <li>– CMS Stars (all cause)</li> </ul> </li> <li>▪ Nursing Home Rates</li> <li>▪ Patient/Family Satisfaction ↑</li> </ul>	<p><b>Key Metrics</b></p> <ul style="list-style-type: none"> <li>▪ Palliative Care &amp; Hospice Utilization ↑</li> <li>▪ Readmits 90 Days Pre-Death ↓</li> <li>▪ Chemo/Radiation 30 Days Pre-Death ↓</li> <li>▪ Patient/Family Satisfaction ↑</li> </ul>

\* Supported by people, business process and technology; predictive and prescription analytics; and aligned benefit designs and network configuration and management.

# Transforming Care Through Value Based Payment Design

## 500 Medical Home Sites



Practices supported by robust analytics, care management technology support

Network and benefit designs engage members

### Primary Care "Medical Home" Risk Sharing

Physicians incentivized to improve quality and reduce non-value add care

### UPMC Health Plan Value Based Insurance Design

Five year Medicare Advantage Value Based CMS demonstration project

Our approach: Engage members with CHF, COPD and Diabetes in incentive program

### Specialty Medical Home IBD

Team-based care to improve quality and cost outcomes

### Post Acute In-Home Services

Transitions in care for high risk elderly

### New Payment Model for Oncology Services

Five year CMS Oncology Care Model (OCM) in partnership with UPMC's Oncology-Hematology Associates

### Bundled Payments

Orthopedics ■ Spine ■ Maternity ■ Obstetrics ■ AMI/CABG

Immediate Support

Sustained Engagement

Better Clinical Outcomes

Reduced Medical Spend